



# Meet Concerto

Replacing all other property technology across the NHS.

## Why Concerto

Concerto, part of Bellrock Technologies, is driven by a mission to empower clients with a seamless, scalable, and innovative IWMS platform that enhances operational efficiency, cost savings, and data-driven decision-making. We believe that true integration, flexibility, and continuous evolution in asset and workplace management are essential to supporting NHS Trusts in creating safe, compliant and cost-effective estates.

Concerto leverages decades of experience and continuous innovation to provide an IWMS solution tailored to complex portfolios of NHS Trusts.

As a UK-based IWMS with over 450+ clients, this number just keeps growing. As part of Bellrock Group we work with most NHS Trusts, and Concerto is just growing at pace as the platform of choice for the NHS.

Why? Because we are dedicated to creating a platform that the NHS can grow into, not out of; one that drives real Rol from the outset; one that understands the importance of clinical care and compliance; and one that allows collaboration across Trust where desired.

### Manchester NHS Trust

growing into the system – and supporting the dev roadmap



Manchester University Hospitals NHS Foundation Trust is an NHS Acute Foundation Trust. It is the largest NHS Trust in the United Kingdom, with an income of £1.6bn, around 22,000 staff members and 9 hospitals that are operated throughout Greater Manchester.



"The ability to adapt the system to the diverse requirements of the Trust has been the major benefit. A number of challenges have been given to the developers, who have worked collaboratively to shape the Trusts' instance of Concerto. As the system continues to roll out it is this flexibility that will ensure the system continues to suit the business needs of the Trust"

David Bailey, Group Property Systems Manager



How we help

Initiated back in 2017, the Concerto implementation for Manchester University NHS Foundation Trust (MFT) consisted of the following deliverables:

- Core Site and Block Data
- Projects
- Estate

MFT wanted to build an overarching, holistic solution to allow them to; project plan and manage the delivery of major multi-million-pound projects, together with managing their estate portfolio, including lease/agreements together with internal space utilisation. After a very successful initial implementation, the scope of the Concerto implementation has increased exponentially with the utilisation of:

- Concerto's Contract Notices module to manage their variation contract notices
- The Asbestos & Condition Survey modules
- A new PAM (Premises Assurance Model) module collaboratively built from scratch with Concerto to allow effective monitoring and scoring of core compliance documentation

### Join the club













Herefordshire and Worcestershire Health and Care NHS Trust



















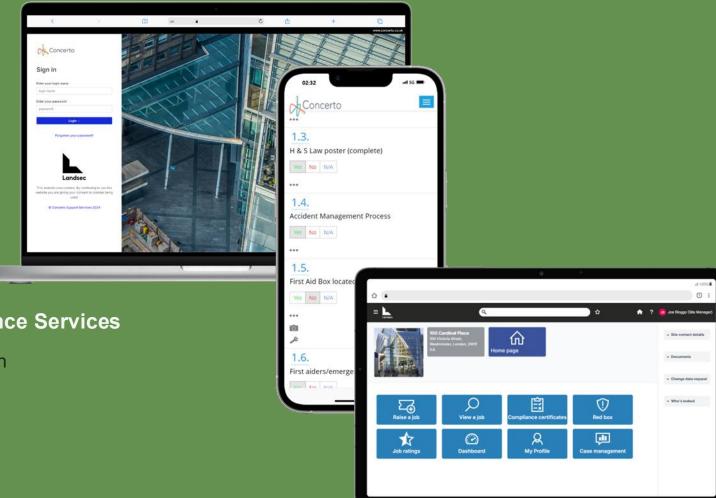




## What do people say about us?

## **David Bailey, Manchester Foundation Trust**

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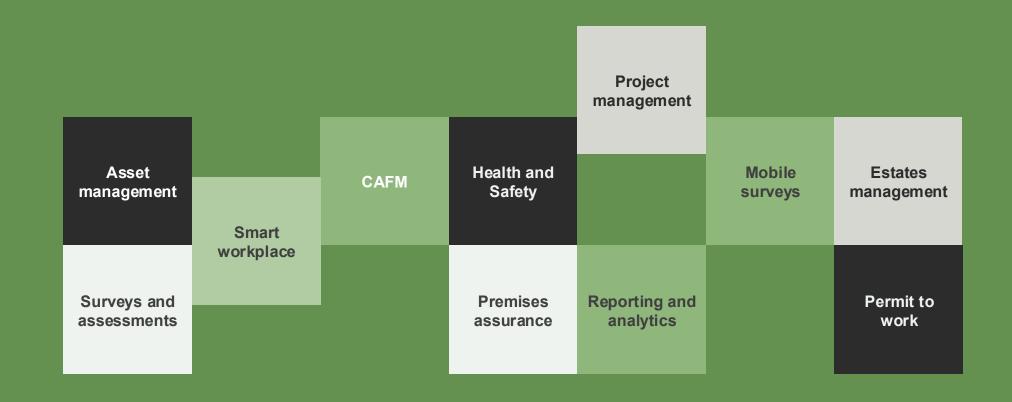


#### Mike Crawford, North West Ambulance Services

"To say the support is invaluable would be an understatement".

## A modular solution you can grow into, not out of.

The building blocks of success.



### It pays to move.

2025 special offer



We know many NHS Trusts are stuck using frustrating, legacy software. We appreciate much of this frustration comes from the software, but also the lack of support from the company behind the software in ensuring successful implementation.

Bellrock Technologies appreciate that the main reason NHS Trusts haven't moved from this software is the cost. Not of the annual licence, but the upfront onboarding cost.

The number of NHS Trusts choosing Concerto is only growing. Speak to us today as we are doing a special offer for 2025 where we massively reduce the onboarding costs for NHS Trusts who feel trapped with outdated systems and poor customer service.

### Project management

The Concerto implementation process follows a structured five-stage approach to ensure a seamless and timely deployment.

Key stages are:

#### **Determine and define**

Establishes project goals, success criteria, and data import requirements. This phase includes system setup, initial data familiarisation, and user agreement on a glossary of terms, setting the foundation for the project.

#### Configure and deliver

This stage focuses on configuring the platform, importing core data, and performing scenario testing. User Acceptance Testing (UAT) is completed, with users signing off on configurations and any required software development.

#### Instruct and inform

This phase delivers comprehensive user training for internal stakeholders and the supply chain, along with the creation of any required user guides or training videos.

#### Go live and govern

The system goes live, with deployment supported by three months of early-life support from Concerto's team.

Governance and annual support meetings ensure a successful transition to live use.

#### **Building the future**

Post-go-live, ongoing improvement is facilitated through "Imagination & Innovation Days" where clients engage in collaborative sessions with industry thought leaders to explore new technologies and discuss industry challenges



# Book a demo

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